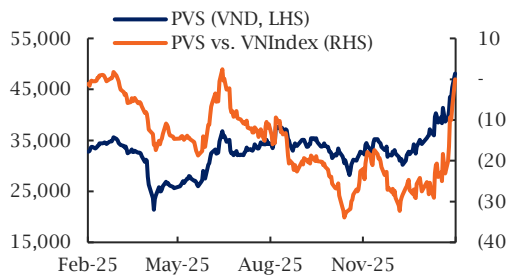


Việt Nam: Ngành Dầu khí
4 February 2026

KHÔNG ĐÁNH GIÁ

Mức tăng giá mục tiêu: N/A
 Đóng cửa: 03/02/2026
 Giá hiện tại: 46.700 đồng
 Giá mục tiêu 12T: N/A

Tương quan giá cổ phiếu với VN-Index



Vốn hóa thị trường (triệu USD)	918,6
GTGD BQ 6T (triệu USD)	9,0
SLCP đang lưu hành (triệu CP)	511
Tỷ lệ chuyên nhượng tự do (%)	40,9%
Sở hữu nước ngoài (%)	15,5%
Cổ đông lớn (%)	51,4%
Nợ ròng / VCSH Q4/2025	Tiền mặt ròng
P/E 2026E	14,3x
Room ngoại còn lại (%)	33,5%
Tỷ suất cổ tức 2026E (%)	-

Nguồn: Fiinpro, Bloomberg, Yuanta Việt Nam

Tổng CTCP Dịch vụ Kỹ thuật Dầu khí Việt Nam (PVS)

Lợi nhuận năm 2025 đạt đỉnh lịch sử

Tiêu điểm

Doanh thu thuần Q4/2025 đi ngang YoY, đạt 9,6 nghìn tỷ đồng, trong đó mảng cơ khí & xây lắp công trình (M&C) tiếp tục đóng góp lớn nhất trong cơ cấu doanh thu (chiếm 66%). Chúng tôi ước tính hơn 50% doanh thu M&C đến từ các gói thầu EPC#1 và 2 của dự án Lô B, trong khi dự án điện gió ngoài khơi trọng điểm Formosa 4 đóng góp khoảng 10% tổng doanh thu mảng này.

Biên lợi nhuận gộp hợp nhất mở rộng lên 8% (+6 điểm phần trăm YoY / +5 điểm phần trăm QoQ) trong Q4/2025, chủ yếu nhờ mảng M&C đạt biên lợi nhuận dương so với mức hòa vốn của cùng kỳ năm ngoái. Chúng tôi ước tính biên lợi nhuận gộp cho các gói thầu Lô B đạt khoảng 7–8%, cao hơn so với các dự án điện gió ngoài khơi (1–3%).

PVS từng trích lập dự phòng khoảng 250 tỷ đồng trong năm 2024 cho các khoản phí thuê đất phải trả tại dự án Sao Mai – Bến Đình. Sau khi nhận được quyết định miễn tiền thuê đất từ cơ quan chức năng trong Q4/2025, công ty đã hoàn nhập khoản dự phòng này, giúp củng cố thêm lợi nhuận trong quý.

LNST Q4/2025 đạt 950 tỷ đồng (+73% YoY / +185% QoQ). Do đó, **LNST cả năm 2025 đạt 1,9 nghìn tỷ đồng (+51% YoY)**, vượt qua mức đỉnh lợi nhuận của chu kỳ trước vào năm 2014 (1,8 nghìn tỷ đồng).

Các dự án tiềm năng bao gồm dự án xuất khẩu năng lượng tái tạo ngoài khơi công suất 2,3 GW từ Việt Nam sang Singapore, theo Thỏa thuận Phát triển Chung (JDA) giữa PTSC và SCU (công ty con của Sembcorp). Dự án hiện đang trong giai đoạn khảo sát, dự kiến hoàn thành vào Q3/2026. Chúng tôi ước tính giá trị các gói thầu EPC đạt khoảng 1 tỷ USD.

Ngoài ra, dự án điện hạt nhân Ninh Thuận của Việt Nam được kỳ vọng sẽ trở thành động lực tăng trưởng mới cho ngành năng lượng quốc gia. Với kinh nghiệm dày dặn trong lĩnh vực xây lắp năng lượng, chúng tôi tin rằng PVS có khả năng giành được nhiều gói thầu liên quan.

Quan điểm

Định giá: PVS hiện đang giao dịch ở mức **P/E trượt là 13,5x**, thấp hơn 1 độ lệch chuẩn so với P/E bình quân 3 năm là 17,2x.

Cần chú trọng vào thời điểm giải ngân. Chúng tôi tin rằng quý 4 thường là mùa cao điểm để các công ty xây lắp và EPC quyết toán tiến độ dự án và chi phí, cho phép ghi nhận doanh thu và lợi nhuận mạnh mẽ hơn. Do đó, nhà đầu tư có thể cân nhắc tính thời vụ để định hình chiến thuật giao dịch đối với các nhà thầu EPC như PVS.

Chuyên viên phân tích:

Lê Kim Ngân

Ngan.le@yuanta.com.vn

Bloomberg code: YUTA

ANALYST CERTIFICATION AND IMPORTANT DISCLOSURES ARE LOCATED IN APPENDIX A.

Yuanta does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

Appendix A: Important Disclosures

Analyst Certification

Each research analyst primarily responsible for the content of this research report, in whole or in part, certifies that with respect to each security or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about those securities or issuers; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that research analyst in the research report.

Ratings Definitions

BUY: We have a positive outlook on the stock based on our expected absolute or relative return over the investment period. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile. We recommend investors add to their position.

HOLD-Outperform: In our view, the stock's fundamentals are relatively more attractive than peers at the current price. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile.

HOLD-Underperform: In our view, the stock's fundamentals are relatively less attractive than peers at the current price. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile.

SELL: We have a negative outlook on the stock based on our expected absolute or relative return over the investment period. Our thesis is based on our analysis of the company's outlook, financial performance, catalysts, valuation and risk profile. We recommend investors reduce their position.

Under Review: We actively follow the company, although our estimates, rating and target price are under review.

Restricted: The rating and target price have been suspended temporarily to comply with applicable regulations and/or Yuanta policies.

Note: Yuanta research coverage with a Target Price is based on an investment period of 12 months. Greater China Discovery Series coverage does not have a formal 12 month Target Price and the recommendation is based on an investment period specified by the analyst in the report.

Global Disclaimer

© 2020 Yuanta. All rights reserved. The information in this report has been compiled from sources we believe to be reliable, but we do not hold ourselves responsible for its completeness or accuracy. It is not an offer to sell or solicitation of an offer to buy any securities. All opinions and estimates included in this report constitute our judgment as of this date and are subject to change without notice.

This report provides general information only. Neither the information nor any opinion expressed herein constitutes an offer or invitation to make an offer to buy or sell securities or other investments. This material is prepared for general circulation to clients and is not intended to provide tailored investment advice and does not take into account the individual financial situation and objectives of any specific person who may receive this report. Investors should seek financial advice regarding the appropriateness of investing in any securities, investments or investment strategies discussed or recommended in this report. The information contained in this report has been compiled from sources believed to be reliable but no representation or warranty, express or implied, is made as to its accuracy, completeness or correctness. This report is not (and should not be construed as) a solicitation to act as securities broker or dealer in any jurisdiction by any person or company that is not legally permitted to carry on such business in that jurisdiction.

Yuanta research is distributed in the United States only to Major U.S. Institutional Investors (as defined in Rule 15a-6 under the Securities Exchange Act of 1934, as amended and SEC staff interpretations thereof). All transactions by a US person in the securities mentioned in this report must be effected through a registered broker-dealer under Section 15 of the Securities Exchange Act of 1934, as amended. Yuanta research is distributed in Taiwan by Yuanta Securities Investment Consulting. Yuanta research is distributed in Hong Kong by Yuanta Securities (Hong Kong) Co. Limited, which is licensed in Hong Kong by the Securities and Futures Commission for regulated activities, including Type 4 regulated activity (advising on securities). In Hong Kong, this research report may not be redistributed, retransmitted or disclosed, in whole or in part or and any form or manner, without the express written consent of Yuanta Securities (Hong Kong) Co. Limited.

Taiwan persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research
Yuanta Securities Investment Consulting
4F, 225,
Section 3 Nanking East Road, Taipei 104
Taiwan

Hong Kong persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research
Yuanta Securities (Hong Kong) Co. Ltd
23/F, Tower 1, Admiralty Centre
18 Harcourt Road,
Hong Kong

Korean persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Head Office
Yuanta Securities Building
Euljiro 76 Jung-gu

Seoul, Korea 100-845
Tel: +822 3770 3454

Indonesia persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Attn: Research
PT YUANTA SECURITIES INDONESIA
(A member of the Yuanta Group)
Equity Tower, 10th Floor Unit EFGH
SCBD Lot 9
Jl. Jend. Sudirman Kav. 52-53
Tel: (6221) – 5153608 (General)

Thailand persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Research department
Yuanta Securities (Thailand)
127 Gaysorn Tower, 16th floor
Ratchadamri Road, Pathumwan
Bangkok 10330

Vietnam persons wishing to obtain further information on any of the securities mentioned in this publication should contact:

Research department
Yuanta Securities (Vietnam)
4th Floor, Saigon Centre
Tower 1, 65 Le Loi Boulevard,
Ben Nghe Ward, District 1,
HCMC, Vietnam

For U.S. persons only: This research report is a product of Yuanta Securities Vietnam Limited Company, under Marco Polo Securities 15a-6 chaperone service, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

Research reports are intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a-6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Yuanta Securities Vietnam Limited Company has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be affected through Marco Polo or another U.S. registered broker dealer.

YUANTA SECURITIES NETWORK



YUANTA SECURITIES VIETNAM OFFICE

Head office: 4th Floor, Saigon Centre, Tower 1, 65 Le Loi Boulevard, Ben Nghe Ward, District 1, HCMC, Vietnam

Institutional Research

Matthew Smith, CFA

Head of Research

Tel: +84 28 3622 6868 (ext. 3815)

matthew.smith@yuanta.com.vn

Tanh Tran

Analyst (Banks)

Tel: +84 28 3622 6868 (ext. 3874)

tanh.tran@yuanta.com.vn

Di Luu

Analyst (Consumer)

Tel: +84 28 3622 6868 (ext. 3845)

di.luu@yuanta.com.vn

Giang Hoang

Assistant Analyst

giang.hoang@yuanta.com.vn

Binh Truong

Deputy Head of Research (O&G, Energy)

Tel: +84 28 3622 6868 (ext. 3845)

binh.truong@yuanta.com.vn

Tam Nguyen

Analyst (Property)

Tel: +84 28 3622 6868 (ext. 3874)

tam.nguyen@yuanta.com.vn

An Nguyen

Assistant Analyst

Tel: +84 28 3622 6868 (ext. 3845)

an.nguyen@yuanta.com.vn

Nhi Ly

Assistant Analyst

nhi.ly@yuanta.com.vn

Institutional Sales

Lawrence Heavey

Head of Institutional Sales

Tel: +84 28 3622 6868 (3855)

lawrence.heavey@yuanta.com.vn

Jason Lu

Sales Manager

Tel: +84 28 3622 6868

jason.lu@yuanta.com.vn

Phuc Pham

Sales trader

Tel: +84 28 3622 6868

phuc.pham@yuanta.com.vn

Tuan-Anh Nguyen

Manager

Tel: +84 28 3622 6868 (ext. 3909)

anh.nguyen2@yuanta.com.vn

Dat Bui

Sales Trader

Tel: +84 28 3622 6868 (ext. 3941)

dat.bui@yuanta.com.vn

Vi Truong

Sales Trader

Tel: +84 28 3622 6868 (ext. 3940)

vi.truong@yuanta.com.vn

Hien Le

Sales Trader
Tel: +84 28 3622 6868
hien.le@yuanta.com.vn

Linh Nguyen
Sales trader
Tel: +84 28 3622 6868 (ext. 3940)
linh.nguyen2@yuanta.com.vn
